



Michael V. Canzian
VP - Business Winning
BAE SYSTEMS Regional Aircraft

Michael Canzian joined British Aerospace in 1992 to assist in the launch of a newly formed turboprop remarketing division, which eventually became known as Asset Management. Michael has held various managerial roles in sales and commercial contracts, and has been recently appointed to VP-Business Winning of the newly formed BAE SYSTEMS Regional Aircraft (encompasses the former British Aerospace companies of Asset Management and Regional Aircraft Support). In this role, Michael has worldwide responsibility for all revenue streams associated with the turboprop portfolio, as well as all new business lines which leverage company skills and capabilities.

Prior to his appointment, he was VP-Worldwide Sales and Marketing for British Aerospace Asset Management. Under Michael's management, the idle portfolio stands at less than 9% with hundreds of transactions completed worldwide with a quality customer base.

Michael received his BS in Aeronautics from Purdue University and his MBA from Georgetown University.